## MADE IN BRITAIN

## MULTI-TURN

STAIRCASE SUCCESS BUILT-IN

## MAKING STAIRS A SUCCESSFUL PART OF EVERY BUILD PROJECT



multiturn.co.uk



## VALUE CREATED FOR ALL YOUR BUILD PROJECTS

- Focus on achieving the success factors for your project
- Compliance to building regulations is assured
- Fit-First-Time Commitment
- Deliveries flexible and just-in-time by plot -Our On-time, In-full delivery commitment is guaranteed
- Your reputation and relationships

Our focus is on helping you to achieve a successful end result for your build project.

We do this by maximising the design impact and the financial and installation success of the staircase, whilst enhancing your professional reputation.

### HOW WE MAKE STAIRS A SUCCESS FOR YOU







#### YOUR STAIRCASE Success Proposal

Together, we define what staircase success looks like for your build project. This informs the focus and content of the proposal.

#### **Examples of success factors:**

- Project timescale-related
- Financial outcomes
- Cost-related
- Product specification and design-related
- Service-related

"From call-off to service to fitting, it's a really easy, slick and streamlined service.

Thanks Multi-Turn.

**Joe Beard** Site Manager - Cala Homes







#### YOUR STAIRCASE Success Plan

Staircase design and specification is optimised to achieve success criteria and align to our Right-Spec Promise. The service plan is agreed.

#### **On-site survey**

• We take the measurements for each staircase we design and make

#### **Right Specification Promise**

- Cost effectiveness is designed-in
- Compliance is assured
- Operational efficiencies and product design specification that make your project successful

"Multi-Turn stairs go together lovely, are delivered lovely and the service is great. We don't have any problems with quality. I recommend Multi-Turn to anyone.

**Rob Ewers** Senior Site Manager - Dorchester Living





# 3 Success

#### YOUR STAIRCASE Success Service

Flexible, just-in-time deliveries guaranteed to be on-time-in-full. Fit-First-Time commitment.





#### Success looks like this

- Every staircase is assembled as a dry-fit check prior to delivery
- Deliveries Flexible and just-in-time by plot
- Every staircase fits first time

"Thanks for what you're doing for us at Tadworth. Everyone has been very complimentary about the stairs, saying that they are some of the best they've fitted. It's gone really well.

#### **Buyer**

Established house-builder in southern England



#### **STAIRCASE SUCCESS**

## THE VALUE CREATED FOR EVERY ONE OF YOUR BUILD PROJECTS

#### Focus on achieving the success factors for your project

• The staircase element of your build project is a success, however that's defined

# Compliance to building regulations is assured

- Each staircase is guaranteed to meet building regulations when fitted
- No need for costly remedial work or the delays this can cause

#### **Fit-First-Time Commitment**

- Staircase installation is hassle-free
  and distraction-fee for contractors and
  site managers
- No on-costs or delays associated with remedial work

Deliveries – flexible and just-intime by plot - Our On-time, In-full delivery commitment is guaranteed

- Avoids the significant on-costs associated with delaying your build project
- Avoids delays to other elements of the build projects and associated costs
- Avoids the need to store staircases and the risk of damage whilst stored and being moved.
- Avoids the damage to the relationship with your contractors caused by rescheduling

#### Your reputation and relationships

- Staircase success for every project. Your project objectives achieved/exceeded
- Relationships with installation contractors strengthened

Multi-Turn is a family run business that has been producing timber components since 1989. Situated in the heart of Hampshire, we pride ourselves on excellent customer service and product quality.



## Making stairs a successful part of your project

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